

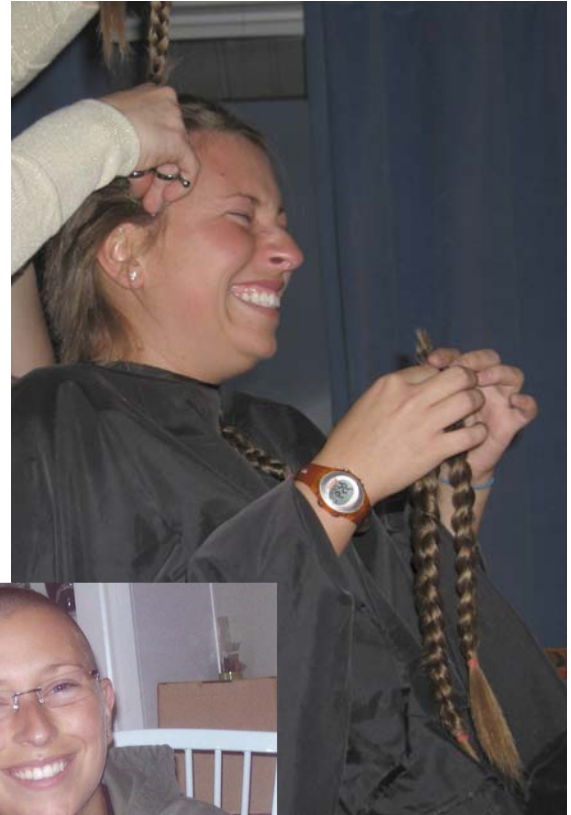
Jody Robinson

**wears her heart on her sleeve
and puts her values into action!**

If you've ever chatted with Jody Robinson, our Client Care Manager, you will be acquainted with her warm and outgoing personality. What you may not know is just how big her heart is! Jody has a real heart for kids. She spent time volunteering in an orphanage in Guatemala a couple of years ago, and is spending one week with World Vision on her current trip to Central and South America.

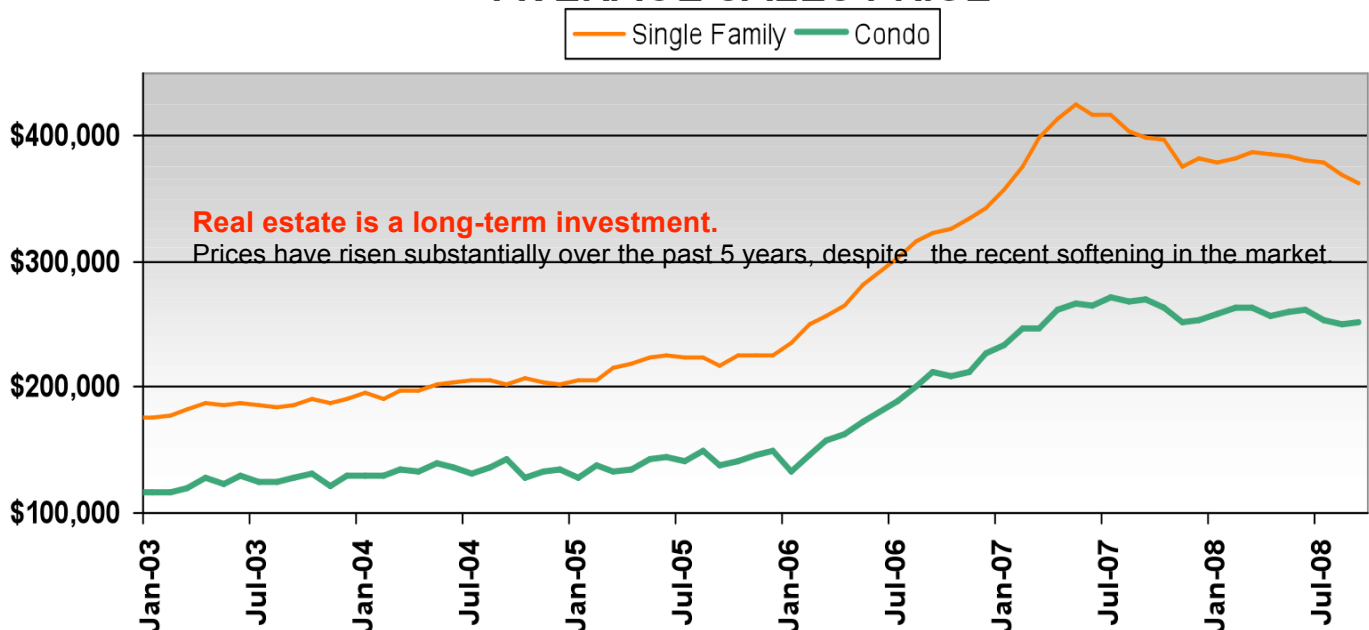
This year, Jody decided to do something to help kids here in Canada who are undergoing chemotherapy. She raised \$5000 in pledges to shave her head and donated the funds to breast cancer research and her hair to make wigs for kids fighting cancer.

**Jody we are so proud of you!
You are an inspiring individual.**



Some perspective on the market...

AVERAGE SALES PRICE



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Just click on NEWS then MARKET UPDATE.

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New Sarepta \$129,000



Royal Gardens 174,900



Callingwood \$178,500



Oliver \$184,900



Railtown \$269,900



Miller \$273,000



Sherbrooke \$275,000



Beaumaris \$284,999



Meyonohk \$299,900



Terra Losa \$299,900



Sherbrooke \$309,900



Inglewood \$314,800



Charlesworth \$349,900



Strathcona \$370,000



St. Albert \$374,900



Strathearn \$385,000



Thomas was an outstanding realtor! I would recommend him a million times over to anyone I met who wants to purchase a home."

Angela O, Oct 16/08

"Sabrina is fantastic – knowledgeable, competent and always full of smiles! The values of Schmidt Realty Group come through in everything they do!"

Karalyn & Clifford Folmes, Sep 20/08

"Jeff helped to guide me as a first time seller. He made things simple to understand, kept me up-to-date and I even had fun!"

Josh Dean, Oct 07/08

for results...

View photos & virtual tours online!



These happy sellers recently received an offer!

pending!



pending!



pending!



"After waiting three months with our first realtor, we were able to switch to your SCHMIDT and sell in a week and a half. We were completely amazed and impressed!!" Jocelyn & Thomas Robinson, Aug 8/08

"I enjoyed working with both Craig and Roger. They were helpful and pointed out things I would have missed!!" Sarah Willis, Aug 20/08

"We would highly recommend to any of our friends to use SCHMIDT as we know many people who have had success with them as we did ourselves. We can't say thanks enough!" Anne & Mike Logan, Aug 12/08



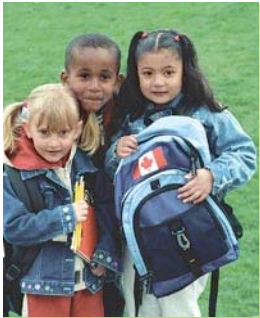
call schmidt!

In times of profound change, the learners inherit the earth, while the learned find themselves beautifully equipped to deal with a world that no longer exists.

Our entire team is committed to lifelong learning, both professionally and personally. One of the real estate organizations we are very involved with is "Star Power". Based out of Boulder Colorado, **Star Power** connects realtors throughout North America through a unique network of shared ideas and a common commitment to serving our clients with excellence. By attending conferences and specialized courses offered throughout the year, the team at SCHMIDT brings our clients the very best in innovative marketing ideas as well as new developments in technology to increase our efficiency and effectiveness.

Kathy and Larry were recently invited to participate as "Stars" which places them in a voluntary leadership role. This is a huge honour, as the Stars represent the best of the best throughout North America. Kathy and Larry were invited to Colorado to be interviewed by the founder of Star Power, Howard Brinton. Howard is extremely well respected as an educator in the real estate field so spending the day with him was an opportunity not to be missed. This interview was distributed on CD to realtors throughout North America who are members of the Star Power network. As a result, Kathy has had the chance to speak with realtors from Canada and the US who are interested in our market and how we are building our successful team, and also she spoke at the annual conference in Florida this past July. It's been a very exciting and gratifying experience for our whole team to be so involved with this strong network.

Other team members have been busy as well! **Mira Wannous** recently travelled to Chicago and Atlanta to attend Buyer and Seller Specialization courses, and **Sabrina Bright** and Kathy travelled together to Chicago in September for a three day course on Leadership which provided excellent tools to equip our leadership team for the future!



Thank you for helping us help some underprivileged Canadian kids!
Thanks to your support for our office, we were able to raise \$1700 to purchase backpacks full of school supplies for some deserving children in Canada. Every time we received a referral, we set aside a donation to World Vision for this worthy cause. We called it our **Backpacks For Kids Program**, and it was a great success! Thank you! Together we made a difference!

Need to make some **copies** or send a **fax**?

Stop by our office anytime for **FREE** copying and faxing.
It's just one of the benefits of being part of the Schmidt Realty Group family!

Hello everyone!

It's hard to believe that we are already on the countdown to you know what... Before we know it, Christmas will be just around the corner! Thankfully we've enjoyed some beautifully warm weather in Edmonton this fall. The weather was also lovely in Chicago when I was there with Sabrina for our Leadership Training. We treated ourselves to one day of sightseeing prior to the beginning of the course, and we enjoyed every minute of it. A real highlight was the architectural river cruise through downtown Chicago. The city has such an interesting history and the architecture is absolutely stunning. If ever you decide to go, call me and I'll give you the name of our favourite pizzeria for real Chicago-style deep-dish pizza, but leave your calorie counter at home!

Kathy & Larry

We sell a house every 30 hours!

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The Windy City, visit
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