

# schmidt realty group inc



## happy new year!

We hope you had a wonderful Christmas and enjoyed some relaxed time with family and friends. We did a lot of cooking at our house and far too much eating, but it was all too good to resist! Now I suppose we will have to consider putting our exercise equipment to good use! There is good news in the market as we bring in the new year. As of December 31<sup>st</sup>, the number of homes for sale in the Edmonton area has decreased to 7,094 which is a healthy decline from the peak inventory level of 9,918 in September. Prices rose by 1.5% in December, which may be an indication that the market is changing direction. Our brokerage is anticipating a healthy market

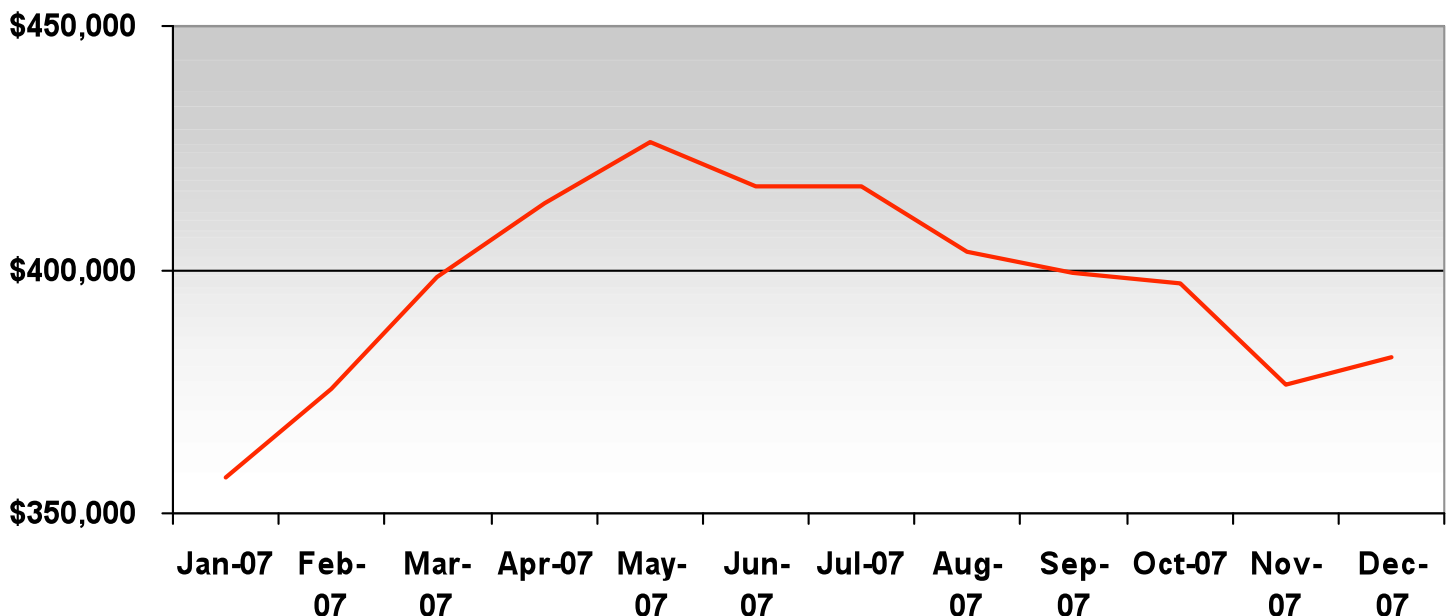
throughout 2008, with good choice available for buyers and excellent opportunities for serious sellers.

*Kathy Long*

## we are hiring!

- We have a part-time position on our Admin Team for a smart, speedy, computer-savvy, people-friendly individual to work some weekday evenings plus all day Saturday.
- We are interested in speaking with people who are considering a career in real estate sales. Our Training, Mentoring and Coaching program practically ensures success!
- Call Jody Robinson at 437-2030 for more information on either of these opportunities!

## The average sales price of a single family home rose for the first time since May 2007.



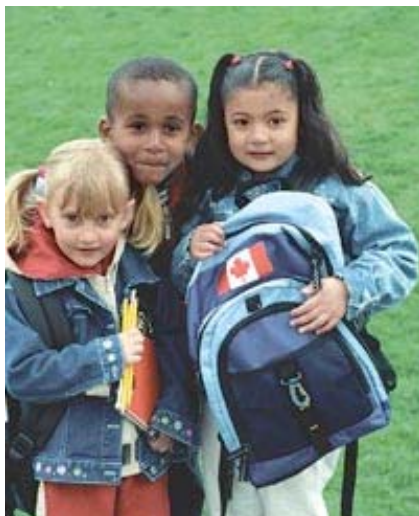
# what's happening in *your* part of the city?

## SINGLE FAMILY DETACHED HOMES AVERAGE SELLING PRICE FOR THE MONTH OF DECEMBER 2007

Northwest	\$374,310
North Central	\$380,023
Northeast	\$310,406
Central	\$299,430
West	\$394,065
Southwest	\$500,906
Southeast	\$349,324
St Albert	\$418,605
Sherwood Park	\$450,386
Leduc	\$361,615
Spruce Grove	\$371,146
Stony Plain	\$348,400
Morinville	\$269,571
Fort Saskatchewan	\$381,490

The average price of all houses & condos sold during the year was \$338,009.  
**Schmidt Realty Group average sales price for 2007 was \$404,762!**

According to the Realtor Association to sell in Edmonton is now 56 days.  
**Schmidt Realty Group listings sold in an average of just 22 days!**



**DID YOU KNOW that one out of every six children in Canada lives below the poverty line?**

We love to help others and we love referrals! If you know someone who is thinking of buying or selling, refer them to Schmidt Realty Group and we will purchase a backpack full of school supplies through World Vision for a needy child in Canada. We call it our **Backpacks For Kids Program**. Together we can make a difference!

Refer a friend and help a child!  
[www.Backpacks4Kids.ca](http://www.Backpacks4Kids.ca)