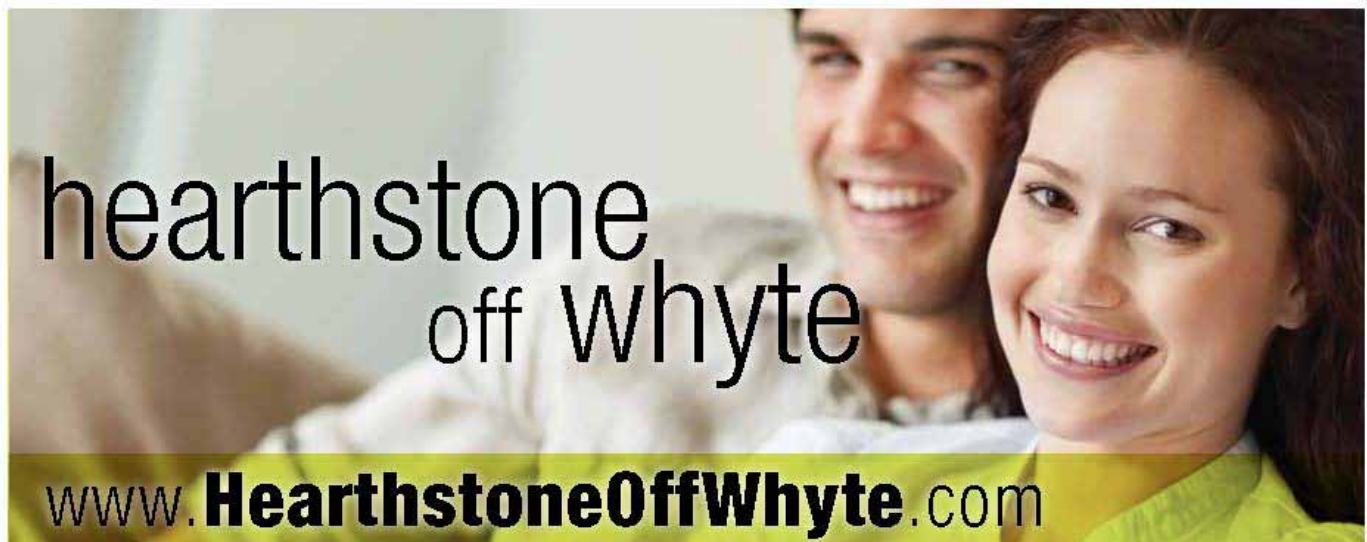


comparing two statistics tells an interesting story...

- **Days On Market:** It took LESS time on average for a home to sell in May of 2010 (just 44 days) than it took to sell in May of 2009 (52 days).
- **Absorption Rate:** At the current sales rate, it would take 5.5 months to sell all the homes that were available for sale on May 31 2010, but it only would have taken 4.3 months to sell all the homes available on the same date in 2009.

What does this mean? **Even though there was more supply this May, the homes which DID sell, sold more quickly.** And it means that some properties are sitting on the market for a long time...likely due to an inappropriate pricing strategy. Call on your trusted advisors at SCHMIDT for the right strategy for your next sale!

Check out this great opportunity to own a brand new condo in a mature neighborhood...



starting at \$329,900

brand new ■ 2 bedroom ■ 2 bathroom
hardwood ■ granite ■ heated parking

780.437.2030

Visit www.HearthstoneOffWHyte.com for photos and information
or call 780-437-2030 and ask for Clint Kilkenny!

We have these great properties for sale...



Parkland County \$129,000



Kensington \$179,845



Skyrattler \$222,800



Strathcona \$289,900



Queen Mary Park \$312,500



Queen Alexandra \$321,900



Downtown \$329,900



Downtown \$330,000



Strathearn \$335,000



Duqaan \$385,000



Charlesworth \$449,900



St. Albert \$464,900



Strathcona \$479,900



Terwillagar \$499,000



Sherwood Park \$499,900



Strathcona \$539,900

Take a look at some of the feedback we've receive from our wonderful clients...

"As a first time home buyer it was invaluable. Rachel walked me through the whole process and was very supportive."
Elizabeth Hansen – May 7, 2010

"Rachel and Travis did an amazing job for us. When we move we will be using Schmidt, thanks guys for an excellent job well done." – *Randy & Steve Parent-Korbie – May 22, 2010*

"An extremely satisfying experience...the service was excellent and Mira made the process as stress free as possible."
Jacqueline Lavigne – May 27, 2010

"Connie provided superb service, she was prompt, assertive, friendly and took time to provide feedback regularly. She sold my place fast an my real estate transaction went smoothly and stress free." *Glenda Robinson – May 23, 2010*

For results...

...and these ones already have new owners!



Wondering what the homes in *your* neighborhood are selling for?

Visit WeSellEdmonton.com and click on 'What's My Home Worth?' to get up to date information about the activity in your neighborhood.

Summer is almost here!

Send us a photo of a patio pot you've planted this summer and we'll give a prize for our favorite! Send your photo to Schmidt@weselledmonton.com by July 1st and we'll announce the winner in our next newsletter. Your prize will be a \$100 gift certificate to Salisbury Greenhouse!

...call Schmidt!



Granola Raspberry Parfait – Yum!



1 ½ cups low-fat ricotta cheese
¼ cup low-fat vanilla yogurt
4-5 tablespoons raspberry jam (or to taste)
1 teaspoon grated orange zest
1 ¼ lb raspberries
1 ½ cups granola
Fresh mint leaves for garnish

Puree ricotta, yogurt and jam in food processor. Stir in orange zest. Spoon 2 tablespoons granola into each parfait glass. Top with 2 tablespoons of ricotta mixture and a layer of raspberries. Repeat with a second layer of each. Top with a drop of the ricotta mixture and garnish to a mint leaf. Serve immediately or refrigerate up to 6 hours. Get creative and substitute any fruit and jam combination that appeals to you (eg blueberries and apricot jam). Makes 6 servings. *From Canadian Living July/07*

How wonderful it is that nobody need wait a single moment before starting to improve the world.

- Anne Frank

Hello everyone!

Finally the warm weather has arrived! I don't know about you but I have been dying to get out in the garden and do some digging! This year I have gone crazy for orange and am planting orange dahlias in pots all over. The cooler rainy days we've had recently have me craving big splashes of colour! Hopefully we will enjoy a riot of colour all summer!

In addition to flowers on the patio we are looking forward to having a lot of visitors on our patio this summer. Friends from Lethbridge and Maple Ridge are coming and also my nephew from Saskatoon is going to spend a few days with us. I hope that you will have lots of time to spend with those you love this summer too. In the meantime, happy gardening!

Kathy & Larry Schmidt



4736 . 99 Street

www.WeSellEdmonton.com

780-437-2030

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