



NEWS LETTER

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the art of real estate

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Hi everyone!

Can you believe we're approaching the end of the year already! 2018 has been an interesting year in real estate. Changes in mortgage rules and higher than normal inventory have created challenges for both buyers and sellers. It's been a privilege to help my clients navigate through their real estate journeys, whether that means upsizing, downsizing, or relocating to better serve their lifestyle.

I always enjoy saying "thank you" with a Referral Reward when you send your friends and family to me. From now through December 31st, 2018 Schmidt Realty Group is offering **Double Referral Rewards!** This means you'll receive a \$200 Gift Certificate for every person you refer to us between now and the end of the year! When someone you send our way purchases or sells, you'll have the fun of choosing a \$200 GC from great places like Chapters, MEC, Eveline Charles! Perfect for the gift-giving season coming up! Thank you for continuing to send your friends and family my way. Knowing I have your trust and confidence means the world to me.

Kathy



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